

MINI

Ordering and Pricing Guide
 Model Year 2012
 Suggested Retail Price

MINI Convertible
 Effective June 24, 2011



		Cooper Convertible	Cooper S Convertible	John Cooper Works Convertible
	Model Code	ZN33	ZP33	ZP93
	Model Code U.S.	12MD	12ME	12MF
	Engine Code	N16	N18	N14
	Start of Production	07/2011	07/2011	07/2011
	Base Price U.S.A. Port of Entry*	\$24,950	\$27,950	\$35,100
	Base Price Euro Deliver Munich Pick Up	NA	NA	NA
	Base Price Diplomatic U.S.A. Port of Entry	NA	NA	NA
Standard				
1CA	CO2 relevant vehicles	STD	STD	STD
210	Dynamic Stability Control (DSC)	STD	STD	STD
249	Multi-function steering wheel	STD	STD	STD
255	Sports leather steering wheel	STD	STD	STD
258	Run-flat tires	STD	STD	STD
2GC	16" alloy wheels, 6-Star Twin Spoke 16x6.5, 195/55 R16	STD		
2P6	16" alloy wheels, rib spoke 16x6.5, 195/55 R16		STD	
2P8	17" alloy wheels, cross spoke challenge 17x7.0, 205/45 R17			STD
2VB	Tire pressure monitor	STD	STD	STD
3A1	John Cooper Works Aerodynamic Kit			STD
3AB	Door mirror caps in body color	STD	STD	STD
423	Floor mats	STD	STD	STD
450	Passenger seat height adjustment	STD	STD	STD
481	Sport seats		STD	STD
493	Storage package	STD	STD	STD
4AU	Extended Decor Rings		STD	STD
4BD	Interior surface Piano Black			STD
4CU	Interior color Carbon Black	STD	STD	STD
4UF	Sport button	STD	STD	STD
520	Foglights		STD	STD
530	Manual climate control	STD	STD	STD
550	On-board computer	STD	STD	STD
563	Ambiance lighting	STD	STD	STD
5DD	Car jack and wrench	STD	STD	STD
5DT	Dynamic Traction Control			STD
645	Radio control US	STD	STD	STD
653	HD Radio	STD	STD	STD
655	Satellite radio with 1 year subscription	STD	STD	STD
693	Satellite radio preparation	STD	STD	STD
6A1	Openometer	STD	STD	STD
6FC	Radio MINI boost CD	STD	STD	STD
736	Remote entry	STD	STD	STD
823	Hot-climate version	STD	STD	STD
845	Acoustic belt warning	STD	STD	STD
853	Language Version English	STD	STD	STD
876	Radio frequency 315 MHz	STD	STD	STD
8SM	Visible chassis number	STD	STD	STD
8SP	CO2 control	STD	STD	STD
925	Shipping package	STD	STD	STD

MINI

Ordering and Pricing Guide
 Model Year 2012
 Suggested Retail Price

MINI Convertible
 Effective June 24, 2011



		Cooper Convertible	Cooper S Convertible	John Cooper Works Convertible
	Model Code	ZN33	ZP33	ZP93
	Model Code U.S.	12MD	12ME	12MF
	Engine Code	N16	N18	N14
	Start of Production	07/2011	07/2011	07/2011
		STD	STD	STD
Non-Metallic				
850	Pepper White paint	x	x	x
851	Chili Red paint	x	x	x
B28	Ice Blue	x	x	
	<i>B28 cannot be ordered with 7HN</i>	x	x	
Metallic				
	<i>In combination with B43</i>	\$500	\$500	\$500
	<i>In combination with B46</i>	\$1,000	\$1,000	\$1,000
		\$1,000	\$1,000	
A59	Laser Blue metallic paint	x	x	x
A62	White Silver metallic paint	x	x	x
	<i>A62 requires ordering 7HN</i>			x
A63	Lightning Blue Metallic	x	x	x
A88	Hot Chocolate Metallic	x	x	
A94	Midnight Black metallic	x	x	x
	<i>A94 cannot be ordered with 383</i>	x	x	x
B22	British Racing Green II metallic	x	x	x
B23	Spice Orange metallic	x	x	x
B24	Eclipse Gray metallic		x	x
B31	Velvet Silver metallic	x		
	<i>B31 cannot be ordered with 7HN</i>	x		
B43	Highclass Gray metallic	\$1,000	\$1,000	\$1,000
B46	Laguna Green metallic	\$1,000 (SOP 11/11) (EOP 03/12)	\$1,000 (SOP 11/11) (EOP 03/12)	

MINI

Ordering and Pricing Guide
 Model Year 2012
 Suggested Retail Price

MINI Convertible
 Effective June 24, 2011



		Cooper Convertible	Cooper S Convertible	John Cooper Works Convertible
Model Code		ZN33	ZP33	ZP93
Model Code U.S.		12MD	12ME	12MF
Engine Code		N16	N18	N14
Start of Production		07/2011	07/2011	07/2011
Upholstery				
AT	Cloth <i>Cloth requires ordering 481</i>	NC x	NC	NC
ATE1	Carbon Black Checkered Cloth	x	x	
ATP9	John Cooper Works Black Checkered Cloth			x
FK	Leather/Cloth <i>Includes 4AU</i> <i>Leather/Cloth requires ordering 481</i>	\$1,000 x x	\$1,000	\$1,000
FKE1	Carbon Black Leather/Cloth	x	x	x
FKE6	Rooster Red Leather/Carbon Black Cloth	x	x	x
FT	Cloth/Leather Cross Check <i>Cloth/Leather Cross Check requires ordering 481</i>	\$1,000 x	\$1,000 x	\$1,000
FTGM	Ice Blue and Carbon Black Cloth/Leather	x	x	x
FTGW	Polar Beige and Carbon Black Cloth/Leather	x	x	x
K9	Leatherette	NC	NC	NC
K9E1	Carbon Black Leatherette	x	x	x
T6	Gravity Leather <i>Gravity Leather requires ordering 481</i> <i>Includes 4AU</i>	\$1,500 x x	\$1,500	\$1,500
T6GW	Polar Beige Gravity Leather	x	x	x
T8	Punch Leather <i>Includes 4AU</i> <i>Punch Leather requires ordering 481</i>	\$1,500 x x	\$1,500	\$1,500
T8E1	Leather Punch Carbon Black	x	x	x
T9	Lounge Leather <i>Includes 4AU</i> <i>Lounge Leather requires ordering 481</i>	\$2,000 x x	\$2,000	\$2,000
T9E1	Leather Lounge Carbon Black	x	x	x
T9E7	Leather Lounge Hot Chocolate	x	x	x
T9GK	Leather Lounge Satellite Gray	x	x	x
T9IN	Leather Lounge Championship Red			x
TZ	MINI Yours Leather Upholstery	\$2,250	\$2,250	
TZGK	MINI Yours Soda Satellite Gray Lounge Leather	x	x	

MINI

Ordering and Pricing Guide

Model Year 2012

Suggested Retail Price

MINI Convertible

Effective June 24, 2011



		Cooper Convertible	Cooper S Convertible	John Cooper Works Convertible
	Model Code	ZN33	ZP33	ZP93
	Model Code U.S.	12MD	12ME	12MF
	Engine Code	N16	N18	N14
	Start of Production	07/2011	07/2011	07/2011
Packages				
3BZ	MINI Yours Soda exterior package	\$1,750	\$1,750	
	2GE 17" alloy wheels, MINI Yours Soda Twin Blade Spoke (17x7.0, 205/45 R17)			
	3A6 MINI Yours Soda Mirror Caps			
	B43 Highclass Gray metallic or B46 Laguna Green metallic	+ \$0	+ \$0	
	3BA - MINI Yours Tatoo Soda (no cost option but must be selected separately if desired)			
	3BY - MINI Yours Side Scuttles (no cost option but must be selected separately if desired)			
	3BZ cannot be ordered with 7HN or ZSP	x	x	
7HN	John Cooper Works Package	\$2,000	\$2,000	
	2P8 17" alloy wheels, cross spoke challenge (17x7.0, 205/45 R17)			
	3A1 John Cooper Works Aerodynamic Kit			
	5DT Dynamic Traction Control			
	John Cooper Works sill finishers			
	Gearshift knob and gaiter with red stitching (not with 205)			
	Handbrake gaiter with red stitching (not with 205)			
	SA927 All season tires available (no cost option but must be selected separately if desired)			
	7HN cannot be ordered with 346, 3AX, 3AY, ZPP or ZSP	x	x	
	7HN cannot be ordered with A88, A93, B23, B28 or B31	x	x	
	Note: A93 - Horizon Blue metallic			
ZCW	Cold Weather Package	\$750	\$750	\$750
	313 Power folding mirrors			
	314 Heated mirrors and washer jets			
	494 Heated front seats			
	502 - Headlight washers (no cost option for vehicle with 522 Xenon Headlights but must be selected separately if desired)			
ZPP	Premium Package	\$1,750	\$1,750	\$1,750
	302 Anti-theft alarm system			
	322 Comfort Access keyless entry			
	345 Chrome line interior			
	431 Auto-dimming rearview mirror			
	521 Rain sensor and auto headlights			
	534 Automatic climate control			

MINI

Ordering and Pricing Guide
 Model Year 2012
 Suggested Retail Price

MINI Convertible
 Effective June 24, 2011



		Cooper Convertible	Cooper S Convertible	John Cooper Works Convertible
	Model Code	ZN33	ZP33	ZP93
	Model Code U.S.	12MD	12ME	12MF
	Engine Code	N16	N18	N14
	Start of Production	07/2011	07/2011	07/2011
ZSP	Sport Package		\$1,250	
	2RU 17" alloy wheels, black star bullet (17x7.0, 205/45 17) 17x7.0, 205/45 R17			
	or 2GD 17" alloy wheels, conical spoke 17x7.0, 205/45 17		+ \$0	
	or 2N2 17" alloy wheels, infinite stream spoke 17x7.0, 205/45 R17		+ \$0	
	or 2RE 17" alloy wheels, web spoke 17x7.0, 205/45 17		+ \$500	
	or 2RW 17" alloy wheels, black web spoke		+ \$500	
	327 White bonnet stripes			
	329 Black bonnet stripes			
	522 Xenon headlights			
	5DT Dynamic Traction Control			
	785 White turn-signal lights			
ZSP	Sport Package		\$1,250	
	2GD 17" alloy wheels, conical spoke (17x7.0, 205/45 R17) 17x7.0, 205/45 17			
	or 2N2 17" alloy wheels, infinite stream spoke		+ \$0	
	327 White bonnet stripes			
	329 Black bonnet stripes			
	481 Sport seats			
	520 Foglights			
	5DT Dynamic Traction Control			
ZTP	Technology Package	\$2,000	\$2,000	\$2,000
	473 Center armrest			
	507 Park Distance Control (rear only)			
	674 Harman-Kardon sound system			
	6FP MINI Connected			
	or 7L5 MINI Connected with Navigation	+ \$750	+ \$750	+ \$750

MINI

Ordering and Pricing Guide
 Model Year 2012
 Suggested Retail Price

MINI Convertible
 Effective June 24, 2011



		Cooper Convertible	Cooper S Convertible	John Cooper Works Convertible
	Model Code	ZN33	ZP33	ZP93
	Model Code U.S.	12MD	12ME	12MF
	Engine Code	N16	N18	N14
	Start of Production	07/2011	07/2011	07/2011
Options				
205	STEPTRONIC automatic transmission <i>205 will add 2XA to the order</i>	\$1,250	\$1,250 x	
226	Sport suspension	\$500	\$500	\$500
2GB	16" alloy wheels, 4-Hole Circular Spoke 16x6.5, 195/55 R16	NC	NC	
2GC	16" alloy wheels, 6-Star Twin Spoke 16x6.5, 195/55 R16	STD	NC	
2GD	17" alloy wheels, conical spoke 17x7.0, 205/45 R17 <i>Included in package</i> <i>In combination with ZSP</i> <i>Alternate in package</i>	\$750 ZSP	\$750 NC ZSP	
2GE	17" alloy wheels, MINI Yours Soda Twin Blade Spoke 17x7.0, 205/45 R17 <i>Included in package</i>	\$1,000 3BZ	\$1,000 3BZ	NC
2N2	17" alloy wheels, infinite stream spoke 17x7.0, 205/45 17 <i>In combination with ZSP</i> <i>Alternate in package</i>	\$750 NC ZSP	\$750 NC ZSP	NC
2P8	17" alloy wheels, cross spoke challenge 17x7.0, 205/45 R17 <i>Included in package</i>	7HN	7HN	STD
2RE	17" alloy wheels, web spoke 17x7.0, 205/45 R17 <i>In combination with ZSP</i> <i>Alternate in package</i>	\$1,250	\$1,250 + \$500 ZSP	
2RU	17" alloy wheels, black star bullet 17x7.0, 205/45 17 <i>Included in package</i>	\$750	\$750 ZSP	NC
2RV	Alloy wheels in black <i>2RV requires ordering 2GC or 2GD</i> <i>2RV requires ordering 2P8</i>	NC x	NC x	NC x
2RW	17" alloy wheels, black web spoke 17x7.0, 205/45 17 <i>In combination with 7HN</i> <i>In combination with ZSP</i> <i>Alternate in package</i>	\$1,250	\$1,250 + \$500 + \$500 ZSP	
2XA	Sports leather steering wheel with paddle shifters <i>2XA requires ordering 205</i>		NC x	
2XB	MINI Yours Sport Leather Steering Wheel <i>2XB cannot be ordered with 7HN</i>	\$250 x	\$250 x	
302	Anti-theft alarm system <i>Included in package</i>	\$500 ZPP	\$500 ZPP	\$500 ZPP
313	Power folding mirrors <i>Included in package</i> <i>313 will add 314 to the order</i>	\$500 ZCW x	\$500 ZCW x	\$500 ZCW x
314	Heated mirrors and washer jets <i>In combination with 313</i> <i>Included in package</i>	\$100 NC ZCW	\$100 NC ZCW	\$100 NC ZCW
319	Universal garage-door opener <i>319 requires ordering 431</i>	\$250 x	\$250 x	\$250 x

MINI

Ordering and Pricing Guide
Model Year 2012
Suggested Retail Price

MINI Convertible
Effective June 24, 2011



		Cooper Convertible	Cooper S Convertible	John Cooper Works Convertible
	Model Code	ZN33	ZP33	ZP93
	Model Code U.S.	12MD	12ME	12MF
	Engine Code	N16	N18	N14
	Start of Production	07/2011	07/2011	07/2011
322	Comfort Access keyless entry <i>Included in package</i> <i>322 will delete STD or 100% equipment 736</i>	\$500 ZPP x	\$500 ZPP x	\$500 ZPP x
327	White bonnet stripes <i>In combination with ZSP</i> <i>Included in package</i> <i>327 cannot be ordered with 329, 3AX, 3AZ or 3BA</i>	\$100 NC ZSP x	\$100 NC ZSP x	\$100 NC NC x
329	Black bonnet stripes <i>In combination with ZSP</i> <i>Included in package</i> <i>329 cannot be ordered with 327, 3AX, 3AZ or 3BA</i>	\$100 NC ZSP x	\$100 NC ZSP x	\$100 NC NC x
345	Chrome line interior <i>Included in package</i>	\$250 ZPP	\$250 ZPP	\$250 ZPP
346	Chrome-line exterior trim <i>346 cannot be ordered with 7HN</i> <i>346 will add 405 to the order</i>	\$250 x x	\$250 x x	
383	Roof and mirror caps in black <i>383 cannot be ordered with 384, 3AB, 3YB, 3YD and 405</i> <i>Note: 384 - Alloy wheels in white</i>	NC x	NC x	NC x
387	Convertible wind deflector	\$500	\$500	\$500
3A1	John Cooper Works Aerodynamic Kit <i>Included in package</i> <i>3A1 cannot be ordered with 346, A88, B28, B31 and B46</i>	7HN x	7HN x	100% x
3A2	Black headlight housings <i>3A2 requires ordering 522 and 785</i>	\$100 x	\$100 x	\$100 x
3A6	MINI Yours Soda Mirror Caps <i>Included in package</i> <i>3A6 cannot be ordered with 3AB and 405</i>	\$100 3BZ x	\$100 3BZ x	\$100 x
3AX	MINI Yours Tattoo, Funky <i>3AX cannot be ordered with 327, 329 and 7HN</i>	\$250 x	\$250 x	
3AY	MINI Yours Tattoo, Glorious <i>3AY cannot be ordered with 327, 329, 7HN, A88, B23 or B28</i>	\$250 x	\$250 x	\$250 x
3AZ	John Cooper Works Bonnet Stripes			\$100
3BA	MINI Yours Tattoo Soda <i>In combination with 3BZ</i> <i>3BA cannot be ordered with 3AX, 3AY or 7HN</i>	\$250 NC x	\$250 NC x	
3BY	MINI Yours Side Scuttles <i>In combination with 3BZ</i> <i>3BY requires ordering 2GE, 2XB, 3A6, 3BA, 3BZ, 4DC, 4L5, 4L6 or MINI Yours Leather Upholstery</i> <i>3BY cannot be ordered with 7HN</i> <i>Note: 4DC - MINI Yours Soda interior surface</i>	\$100 NC x x	\$100 NC NC x x	
3YB	Softtop Denim Blue <i>3YB cannot be ordered with 851, A88, B22, B23 or B46</i>	\$100 x	\$100 x	\$100 x
3YD	Softtop Hot Chocolate <i>3YD cannot be ordered with 851, A59, A63, B23, B28 or B46</i>	NC	NC x	NC x
405	Door mirror caps in chrome <i>In combination with 346</i> <i>In combination with ZPP</i> <i>405 cannot be ordered with 383 and 3AB</i>	\$100 NC NC x	\$100 NC NC x	\$100 NC NC x
430	Auto-dimming interior and exterior mirrors <i>430 will add 313, 314 and 431 to the order</i>	\$250 x	\$250 x	\$250 x

MINI

Ordering and Pricing Guide
 Model Year 2012
 Suggested Retail Price

MINI Convertible
 Effective June 24, 2011



		Cooper Convertible	Cooper S Convertible	John Cooper Works Convertible
	Model Code	ZN33	ZP33	ZP93
	Model Code U.S.	12MD	12ME	12MF
	Engine Code	N16	N18	N14
	Start of Production	07/2011	07/2011	07/2011
431	Auto-dimming rearview mirror <i>Included in package</i>	\$250 ZPP	\$250 ZPP	\$250 ZPP
473	Center armrest <i>Included in package</i>	\$250 ZTP	\$250 ZTP	\$250 ZTP
481	Sport seats <i>Included in package</i>	\$250 ZSP	STD	STD
494	Heated front seats <i>Included in package</i>	\$500 ZCW	\$500 ZCW	\$500 ZCW
4BA	Color Line Rooster Red <i>In combination with Cloth/Leather Cross Check</i> <i>In combination with Gravity Leather</i> <i>In combination with Leather/Cloth</i> <i>In combination with Lounge Leather</i> <i>In combination with MINI Yours Leather Upholstery</i> <i>In combination with Punch Leather</i>	\$250 NC NC NC NC NC NC	\$250 NC NC NC NC NC NC	\$250 NC NC NC NC NC NC
4BC	Interior surface Fluid Silver <i>In combination with Cloth/Leather Cross Check</i> <i>In combination with Gravity Leather</i> <i>In combination with Leather/Cloth</i> <i>In combination with Lounge Leather</i> <i>In combination with MINI Yours Leather Upholstery</i> <i>In combination with Punch Leather</i>	\$250 NC NC NC NC NC NC	\$250 NC NC NC NC NC NC	NC NC NC NC NC NC
4BD	Interior surface Piano Black <i>In combination with Cloth/Leather Cross Check</i> <i>In combination with Gravity Leather</i> <i>In combination with Leather/Cloth</i> <i>In combination with Lounge Leather</i> <i>In combination with MINI Yours Leather Upholstery</i> <i>In combination with Punch Leather</i>	\$250 NC NC NC NC NC NC	\$250 NC NC NC NC NC NC	STD NC NC NC NC NC NC
4BE	Interior surface English Oak <i>In combination with Cloth/Leather Cross Check</i> <i>In combination with Gravity Leather</i> <i>In combination with Leather/Cloth</i> <i>In combination with Lounge Leather</i> <i>In combination with MINI Yours Leather Upholstery</i> <i>In combination with Punch Leather</i>	\$250 NC NC NC NC NC NC	\$250 NC NC NC NC NC NC	NC NC NC NC NC NC
4BU	Color Line Hot Chocolate <i>In combination with Cloth/Leather Cross Check</i> <i>In combination with Gravity Leather</i> <i>In combination with Leather/Cloth</i> <i>In combination with Lounge Leather</i> <i>In combination with MINI Yours Leather Upholstery</i> <i>In combination with Punch Leather</i>	\$250 NC NC NC NC NC NC	\$250 NC NC NC NC NC NC	\$250 NC NC NC NC NC NC
4C1	Color Line Carbon Black	NC	NC	NC
4C2	Color Line Polar Beige <i>In combination with Cloth/Leather Cross Check</i> <i>In combination with Gravity Leather</i> <i>In combination with Leather/Cloth</i> <i>In combination with Lounge Leather</i> <i>In combination with MINI Yours Leather Upholstery</i> <i>In combination with Punch Leather</i>	\$250 NC NC NC NC NC NC	\$250 NC NC NC NC NC NC	\$250 NC NC NC NC NC NC

MINI

Ordering and Pricing Guide
Model Year 2012
Suggested Retail Price

MINI Convertible
Effective June 24, 2011



		Cooper Convertible	Cooper S Convertible	John Cooper Works Convertible
	Model Code	ZN33	ZP33	ZP93
	Model Code U.S.	12MD	12ME	12MF
	Engine Code	N16	N18	N14
	Start of Production	07/2011	07/2011	07/2011
4C3	Color Line Satellite Gray	\$250	\$250	\$250
	<i>In combination with Cloth/Leather Cross Check</i>	NC	NC	NC
	<i>In combination with Gravity Leather</i>	NC	NC	NC
	<i>In combination with Leather/Cloth</i>	NC	NC	NC
	<i>In combination with Lounge Leather</i>	NC	NC	NC
	<i>In combination with MINI Yours Leather Upholstery</i>	NC	NC	NC
	<i>In combination with Punch Leather</i>	NC	NC	NC
4C9	Interior surfaces Pepper White	\$250	\$250	
	<i>In combination with Cloth/Leather Cross Check</i>	NC	NC	
	<i>In combination with Gravity Leather</i>	NC	NC	
	<i>In combination with Leather/Cloth</i>	NC	NC	
	<i>In combination with Lounge Leather</i>	NC	NC	
	<i>In combination with MINI Yours Leather Upholstery</i>	NC	NC	
	<i>In combination with Punch Leather</i>	NC	NC	
	<i>4C9 requires ordering 850</i>	x	x	
4CW	Interior color Polar Beige	NC	NC	NC
4CY	Interior surface Chili Red			NC
4DA	Interior surface Striped Alloy	\$250	\$250	
	<i>In combination with Cloth/Leather Cross Check</i>	NC	NC	
	<i>In combination with Gravity Leather</i>	NC	NC	
	<i>In combination with Leather/Cloth</i>	NC	NC	
	<i>In combination with Lounge Leather</i>	NC	NC	
	<i>In combination with Punch Leather</i>	NC	NC	
4DV	MINI Yours Soda interior surface	\$250	\$250	\$250
	<i>In combination with Cloth/Leather Cross Check</i>	NC	NC	NC
	<i>In combination with Gravity Leather</i>	NC	NC	NC
	<i>In combination with Leather/Cloth</i>	NC	NC	NC
	<i>In combination with Lounge Leather</i>	NC	NC	NC
	<i>In combination with MINI Yours Leather Upholstery</i>	NC	NC	NC
	<i>In combination with Punch Leather</i>	NC	NC	NC
4L4	John Cooper Works Black/Anthracite instrument panel	\$1,000	\$1,000	\$1,000
	<i>4L4 requires ordering 4C1</i>	x	x	x
4L5	MINI Yours Black/Satellite Gray instrument panel	\$1,000	\$1,000	\$1,000
	<i>4L5 requires ordering 4C3</i>	x	x	x
4L6	MINI Yours Black/Polar Beige instrument panel	\$1,000	\$1,000	\$1,000
	<i>4L6 requires ordering 4C2</i>	x	x	x
502	Retractable headlight washers	\$100	\$100	\$100
	<i>In combination with ZCW</i>	NC	NC	NC
	<i>502 requires ordering 522</i>	x	x	x
507	Park Distance Control (rear only)	\$500	\$500	\$500
	<i>Included in package</i>	ZTP	ZTP	ZTP
520	Foglights	\$250	100%	STD
	<i>Included in package</i>	ZSP		
521	Rain sensor and auto headlights	\$250	\$250	\$250
	<i>Included in package</i>	ZPP	ZPP	ZPP
522	Xenon headlights	\$500	\$500	\$500
	<i>Included in package</i>		ZSP	
524	Adaptive light control	\$100	\$100	\$100
	<i>524 cannot be ordered with 3A2</i>	x	x	x
	<i>524 requires ordering 521, 522 and 785</i>	x	x	x
534	Automatic climate control	\$500	\$500	\$500
	<i>Included in package</i>	ZPP	ZPP	ZPP

MINI

Ordering and Pricing Guide
 Model Year 2012
 Suggested Retail Price

MINI Convertible
 Effective June 24, 2011



		Cooper Convertible	Cooper S Convertible	John Cooper Works Convertible
	Model Code	ZN33	ZP33	ZP93
	Model Code U.S.	12MD	12ME	12MF
	Engine Code	N16	N18	N14
	Start of Production	07/2011	07/2011	07/2011
5AA	Rear fog lamp	\$100	\$100	\$100
5DT	Dynamic Traction Control	\$250	\$250	STD
	<i>Included in package</i>	7HN, ZSP	7HN, ZSP	
674	Harman-Kardon sound system	\$750	\$750	\$750
	<i>Included in package</i>	ZTP	ZTP	ZTP
6FP	MINI Connected	\$1,000	\$1,000	\$1,000
	<i>In combination with 7L5</i>	NC	NC	NC
	<i>In combination with ZTP</i>	NC	NC	NC
	<i>Included in package</i>	ZTP	ZTP	ZTP
	<i>6FP will add 473, 620, 6NE, 6NF, 6NM and 6VC to the order</i>	x	x	x
	<i>Note: 620 - Voice-command</i>			
	<i>Note: 6NE - Comfort Bluetooth and USB/iPod adapter</i>			
	<i>Note: 6NF - Smartphone Integration</i>			
	<i>Note: 6NM - MINI Connected</i>			
	<i>Note: 6VC - Combox controller</i>			
6ND	Bluetooth and USB/iPod adapter	\$500	\$500	\$500
785	White turn-signal lights	\$100	\$100	\$100
	<i>In combination with 7L7</i>	NC	NC	NC
	<i>Included in package</i>		ZSP	
7L5	MINI Connected with Navigation	\$1,750	\$1,750	\$1,750
	<i>In combination with ZTP</i>	+ \$750	+ \$750	+ \$750
	<i>7L5 will add 473, 6NE, 6NF, 6NM, 6UH, 6UM and 6VC to the order</i>	x	x	x
	<i>Alternate in package</i>	ZTP	ZTP	ZTP
	<i>Note: 6NE - Comfort Bluetooth and USB/iPod adapter</i>			
	<i>Note: 6NF - Smartphone Integration</i>			
	<i>Note: 6NM - MINI Connected</i>			
	<i>Note: 6UH - Real Time Traffic Information</i>			
	<i>Note: 6UM - MINI navigation system</i>			
	<i>Note: 6VC - Combox controller</i>			
7L7	Adaptive Xenon Headlights	\$100	\$100	\$100
	<i>7L7 will add 521, 522, 524 and 785 to the order</i>	x	x	x
	<i>7L7 cannot be ordered with 3A2</i>	x	x	x
927	All-season tires	NC	NC	
	<i>927 cannot be ordered with 2RE or 2RW</i>		x	

MINI

Ordering and Pricing Guide
Model Year 2012
Suggested Retail Price

MINI Convertible
Effective June 24, 2011










	Cooper Convertible	Cooper S Convertible	John Cooper Works Convertible
Model Code	ZN33	ZP33	ZP93
Model Code U.S.	12MD	12ME	12MF
Engine Code	N16	N18	N14
Start of Production	07/2011	07/2011	07/2011
Other Charges			
Destination & Handling	\$700	\$700	\$700

MINI

Ordering and Pricing Guide
 Model Year 2012
 Suggested Retail Price

MINI Convertible
 Effective June 24, 2011







		Cooper Convertible	Cooper S Convertible	John Cooper Works Convertible	
		Model Code	ZN33	ZP33	ZP93
		Model Code U.S.	12MD	12ME	12MF
		Engine Code	N16	N18	N14
		Start of Production	07/2011	07/2011	07/2011
Wheels					
	16" alloy wheels, 4-Hole Circular Spoke Front / Rear: 16x6.5, 195/55 R16 Code: 2GB Style: 120	NC	NC		
	16" alloy wheels, 6-Star Twin Spoke Front / Rear: 16x6.5, 195/55 R16 Code: 2GC Style: 119	Standard	NC		
	17" alloy wheels, conical spoke Front / Rear: 17x7.0, 205/45 R17 Code: 2GD Style: 121	\$750 ZSP	\$750 ZSP (upgrade)		
	17" alloy wheels, MINI Yours Soda Twin Blade Spoke Front / Rear: 17x7.0, 205/45 R17 Code: 2GE Style: 2GE	\$1,000 3BZ	\$1,000 3BZ	NC	
	17" alloy wheels, infinite stream spoke Front / Rear: 17x7.0, 205/45 17 Code: 2N2 Style: 116	\$750 ZSP (upgrade)	\$750 ZSP (upgrade)	NC	
	16" alloy wheels, rib spoke Front / Rear: 16x6.5, 195/55 R16 Code: 2P6 Style: 115		Standard		
	17" alloy wheels, cross spoke challenge Front / Rear: 17x7.0, 205/45 R17 Code: 2P8 Style: 90	7HN	7HN	Standard	

MINI

Ordering and Pricing Guide
 Model Year 2012
 Suggested Retail Price

MINI Convertible
 Effective June 24, 2011



		Cooper Convertible	Cooper S Convertible	John Cooper Works Convertible
	Model Code	ZN33	ZP33	ZP93
	Model Code U.S.	12MD	12ME	12MF
	Engine Code	N16	N18	N14
	Start of Production	07/2011	07/2011	07/2011
	17" alloy wheels, web spoke Front / Rear: 17x7.0, 205/45 R17 Code: 2RE Style: R98	\$1,250	\$1,250 ZSP (upgrade)	
	17" alloy wheels, black star bullet Front / Rear: 17x7.0, 205/45 17 Code: 2RU Style: 111	\$750	\$750 ZSP	NC
	Alloy wheels in black Front / Rear: Code: 2RV Style: 2RV requires ordering 2GC or 2GD 2RV requires ordering 2P8	NC	NC	NC
	17" alloy wheels, black web spoke Front / Rear: 17x7.0, 205/45 17 Code: 2RW Style: 98	\$1,250	\$1,250 ZSP (upgrade)	x